

The value of being audited by Achilles



As a qualified supplier in one of Achilles pre-qualification systems, your company's information is already visible to a wide range of buying organisations looking to purchase the products or services your company offers. However, with strategic products and services, buyers are often more discerning in their selection criteria and need to identify suppliers who can demonstrate their compliance, capability and competence to the full. Conducting an Achilles Management System Audit will enhance your offering to key buyers, whilst also improving your company's opportunities for future business.



"The audit was useful and educational!
"Evidence" must be provided, and as such it was a good learning experience for the company. During the audit process we received good advice on structuring our management system, and we certainly recognise the importance of demonstrating the company's compliance to the industry standard."

Infratek Entreprenør AS

Audit by Achilles

Achilles Management System Audit is a key component of supplier qualification. As pre-qualification systems, such as Sellihca and TransQ, audits are industry-specific and established in conjunction with the key stakeholders in a sector. Audits address the validation of evidence regarding a supplier's capability, competence and compliance within agreed parameters. These can include industry standards, recognised best practice or country-specific laws.

Achilles auditing within the transport and utility sector include aspects of Corporate Social Responsibility, Health and Safety, Environment, Sustainability, and Quality.

Key Benefits for Suppliers

- Allows you to demonstrate your company's capability and compliance in areas such as CSR, HSE and quality
- Highlight the compliance areas that are important to buyers
- Provides a learning opportunity for your company to identify and plan continuous improvement actions
- Cost effective, as your company is audited once for the whole buying community
- A transparent and structured approach to audit
- Suppliers are treated equally

Being Audited by Achilles

Audit involves independent industry professionals looking at your systems to ensure they comply with a set of standards, which will give you insight for continuous improvements.

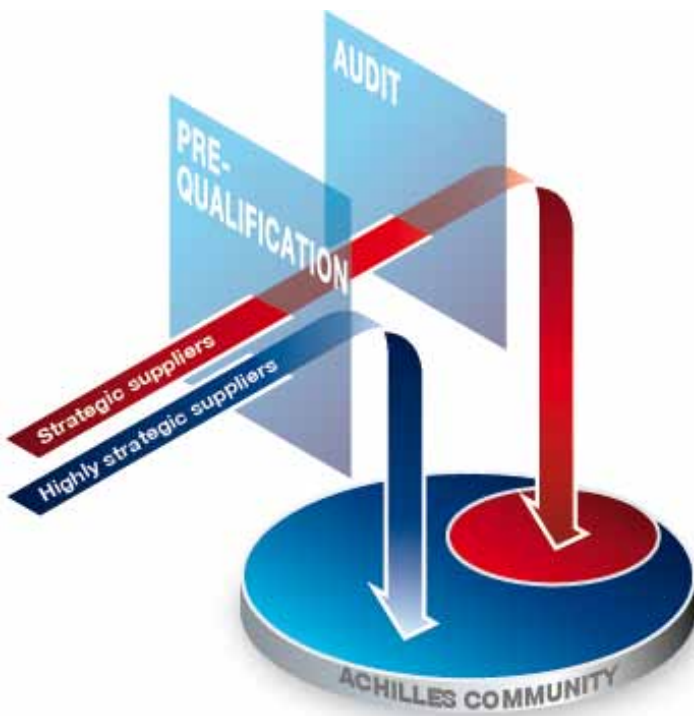
As a qualified supplier in one of Achilles pre-qualification systems, your company can apply for an audit. However, you may be invited to have an audit as a requirement of the buying organisations.

We will get in touch prior to the audit and provide information such as required documentation, duration, and which sites need to be visited.

Audits are carried out on-site by Achilles, and the resulting data is then assessed and verified. Once approved for publication, the resulting audit report is made available through a web based portal to the entire buying community.



Audit is a natural extension of the pre-qualification process



Pre-qualification

- Strategic suppliers
- Community solution
- Standard questionnaire
- Setting standards

Management System Audit

- High risk suppliers
- Community solution
- Onsite audit completed
- Supplier improvement identified

About Achilles

Achilles helps companies to improve the effectiveness of their supplier information management. Our services onboard suppliers and validate their information throughout the life of the business relationship so that buyers are better informed and can make better procurement decisions.

Achilles has offices in 23 locations around the world and actively support over 750 of the world's largest buying organisations to manage their supplier data. With a global view of the supplier base, buyers have access to accurate and up-to-date information on their suppliers, they can streamline their supplier engagement, standardise their policies and reduce the risk of non-compliance (in areas such as health and safety, quality and environment), and confidently assess the total impact of their procurement decisions.

**For more information, contact us on
+46 8 444 1700 or audit.nordic@achilles.com**



Achilles Systems AS
T: +47 37 06 35 20 E: audit.nordic@achilles.com
www.achilles.no
09/2011

