

Nexen UK Contract Expiry – 2011 & 12

March 31st, 2011



Supply Chain & GEAD Project Sourcing



- The North Sea is our biggest area:
 - Second largest UK oil operator, & growing
 - 2011 Spend in UKCS **£1.2 Billion**
 - Have LT assets, plus future growth (Golden Eagle Area) & new exploration
 - Infrastructure tie-backs present shorter term growth opportunities
- Getting **Best Value** from our suppliers is critical to our long term growth plans
- Gold level in Supply Chain Code of Practice:
 - FPAL is our primary source of suppliers
 - Fair & ethical sourcing, Logic-based documents & pay invoices within 30 days



Operational Contract Expiry – 2011



Service / Material	Planned End	ESCS Contact
Vessel Services	April 2011	D Craib
H2s Management Support Services	April 2011	M Massie
Offshore Catering Services	April 2011	C Leppard
Healthcare Services	April 2011	K Anderson
Lifeboat Services	April 2011	M Massie
Downhole Wellbore Clean-Up	April 2011	B Tough
H2s Services	April 2011	B Tough
Subsea Equipment And Services	May 2011	D Leuellen
Leak Testing Services	May 2011	N Milton
Shorebase Services	June 2011	D Craib
Vessel Services	June 2011	D Craib
Power Generation	June 2011	Anderson I
Telecoms	July 2011	M Eynon
IT Operational Support Services	July 2011	C Leppard
Hydraulic Workover Unit	July 2011	B Tough
Vessel Services	August 2011	D Craib
Oil & Gas Storage Services	August 2011	K Biyani
Maintenance & Services	August 2011	C Leppard
Well Intervention Services	August 2011	M Eynon
Drilling Services	August 2011	B Tough
ROV Services	August 2011	D Sutherland
Drill Bits	September 2011	L Walker
Drilling Services	September 2011	G Brebner
Telecoms	October 2011	M Eynon
Drilling Services	October 2011	M Massie

Operational Contract Expiry – 2012



<u>Service / Material</u>	<u>Planned End</u>	<u>ESCS Contact</u>
Workover Control System Services	October 2011	B Tough
Telecoms	November 2011	M Eynon
Vessel Services	January 2012	D Craib
Maintenance Services	January 2012	M Massie
Drilling Services	January 2012	B Tough
Maintenance Support For Telecom	February 2012	C Leppard
Drilling Services	February 2012	G Brebner
Oils/Lubricants & Services	March 2012	Morrice M
Subsea Engineering Support	April 2012	D Sutherland
Completion Equipment	May 2012	D Leuellen
Drilling Services	May 2012	B Tough
Drilling Services	June 2012	B Tough
Subsea Well Abandonment	June 2012	G Brebner
Site Survey	August 2012	C Scott
Helicopter Support Services	September 2012	D Craib
Subsea Xmas Trees And Wellheads	September 2012	D Leuellen
Sand Control Equipment & Services	September 2012	D Leuellen
Subsea Landing String	September 2012	B Tough
Downhole Monitoring System Svs	October 2012	D Leuellen
Intelligent Pigging Services	October 2012	D Sutherland
Chemical Management Services	November 2012	N Milton
Vessel Services	December 2012	D Craib
Integrated Condition Monitoring	December 2012	D Craib
Medics & Health And Safety Service	December 2012	C Arthur
Maintenance Services	December 2012	M Massie

Golden Eagle Major Contracts



Bids In Preparation:

- Living Quarters

Issue Date

Jun 30

ITT's Issued:

- Completions/PDMS/Sand Control
- Subsea EPIC
- W Deck Construction
- Jackets & Piles Construction
- PUQ Construction

Due Date

End May

Mid May

Mid May

Mid May

Mid May

Bids Received & Under Evaluation:

- Topsides Engineering (VO for Detail Design)
- Accommodation Vessel
- Subsea Controls
- Offshore T & I
- Heavy Duty Jack-Up
- Trees & Wellheads

Award

Early May

Mid May

Mid May

End May

End May

End May

Golden Eagle Other Procurement



Requirement	Forecast award	Requirement	Forecast award
ICSS	June	Main Oil Line Pumps	June
Export Metering Packages	May	Seawater Lift Pumps	July
Wellhead Control System	July	Essential Generator Package	June
Telecomms System	September	Gas Dehydration Package	June
Control Valves	August	Sulphate Removal Package	August
Switchgear	October	TEMPSC	May
Power Management System	October	Plate & Frame Exchangers	July
Transformers	November	Shell & Tube Exchangers	July
Cable	July	Piping Valves	May
Firewater Pumps	June	Structural Castings	April
Pedestal Cranes	July	Fire Rated & Blast Doors	July
Process Separators	June	Cladding & Blast Walls	July
Power Generation	June	Deluge & Sprinkler Systems	August
Compressors	June	Freight Forwarding	June
Water Injection Pumps	June	Inspection & Expediting Services	June

Key Supply Chain Contacts



SUPPLY CHAIN SERVICES



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