



Supplier Management Performance Rating Case Study



Background

Metro de Madrid is a company in the process of expansion and development into the transportation market. As Metro de Madrid has many partner companies, such as suppliers, contractors and tenders, the purchasing department needs to have available, integrated and updated all their suppliers information.

Problem Being Addressed

The procurement department of Metro de Madrid working together with Aquiles team realised the need to evaluate and rate the performance of their suppliers, in order to improve the purchase management. This was considered an imperative issue for the awarding of contracts, but up to that moment there was no tools available that could solve this problem in an effective and non-discriminatory way.

Solution

Due to Aquiles experience in supplier information management and to the know-how of Achilles Group, Aquiles developed a performance rating system able to perform the evaluation of suppliers registered in proTRANS (the Transport Qualification System). This tool, called **VaLorar**, is totally integrated with the qualification system, therefore it is very user-friendly and so far it is being used by Metro de Madrid to select suppliers and manage the purchasing process.

Up to now, Metro de Madrid has already uploaded more than 800 evaluations of their suppliers and it is now considered as a fundamental tool to this company.

About Aquiles Performance Service - **VaLorar**

VaLorar allows the user to upload supplier evaluations as well as consult and compare them. Depending on the type of supplier company or contract, this tool may establish different criteria and weightings.

Today all proTRANS' subscribers are using **VaLorar**, as their supplier performance rating tool.

For further information about Aquiles Performance Service, please contact:

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Why Achilles?



Victor Jimenez – Logistics Director of Metro de Madrid says:

"VaLorar-Aquiles performance rating- allows us to evaluate the suppliers' performance on the basis of particular orders or contracts."

The **proTRANS** and **VaLorar** services also offer further real benefits to service providers including:

- Time and cost savings through a single standardised assessment
- Internal systems improvements
- Verification feedback and advice

In particular Metro de Madrid is using **VaLorar** as a tool to make purchasing more effective and to promote continuous improvement.

VaLorar is integrated with proTRANS and other Achilles services.