



Case Study – The UVDB and Churchill Steeplejacks



Background

Churchill Steeplejacks (UK) Ltd were formed in 1994 and obtained accreditation to the then equivalent quality assurance standard of ISO BS EN 9001 (within the company's first year of trading with Lloyds Registered Quality Assurance).

During the first year of trading Churchill directors invested in cutting edge technology for facilitating the controlled demolition and dismantling of tall concrete and brick chimneys located in sensitive and restrictive working environments.

Following the successful completion of the demolition of numerous concrete chimneys exceeding 100m in height, Churchill's quickly became established as a UK market leader for the controlled demolition and dismantling of tall structures with the company completing contracts as far abroad as the Philippines.

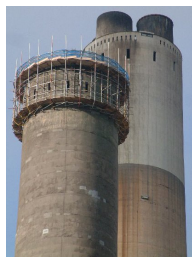
Churchill Steeplejacks (UK) Ltd employ 34 field operatives working from the centrally located headquarters in Nottingham and undertake contracts ranging from specialist lightning protection earthing through to the provision of access, surveying and repair of 118m tall reinforced concrete cooling towers.



Today the Churchill Group of companies includes Churchill Refurbishment Ltd, Churchill Lightning Protection Ltd and Churchill Steeplejacks (UK) Ltd, and

these employ 62 full-time staff with a combined turnover in excess of £3 Million.

Contract Opportunities



During the calendar year 2006 Churchill Steeplejacks (UK) Ltd are undertaking a full external survey and the surface refurbishment of two 118m tall concrete cooling towers on behalf of E-on at Ratcliffe on Soar power station Nottinghamshire.

Earlier this year UVDB accreditation assisted Churchills in being awarded the replacement of the final 1 of 4 GT stacks on behalf of

RWE Innogy at Tilbury Power Station.

This year Churchills are keen to widen their combined service of access solutions and concrete repair together with their lightning protection division throughout the power sector and water utility companies with the assistance of UVDB.



Wayne Murry, Sales Director of Churchill Steeplejacks (UK) Ltd says:

Why the UVDB?

"At first UVDB was seen as a necessity to obtain tenders from the power utility companies. However we now find UVDB offers unprecedented exposure opportunities for our company in such forums as the UVDB exhibition and conference event held annually in addition to the online sourcing tool used by UK Utilities."

Benefits of the UVDB?

"One of the main benefits we have recognised and experienced at first hand is the time saved in not having to pre-qualify to every utility company. Other benefits include having all our companies' relevant and up-to-date information available to source from one location by Churchill employees when pre-qualifying for non-utility based clients".

Comments and Feedback

"We find the online link to be very user friendly and overall the annual registration fee amount to be reasonably priced."

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