



Case Study – Verify Patron Membership



Background

IWJS Ltd provides a range of cleaning services (drainage, sewer, culvert, road/tunnel and highways) to the UK Water Utilities and Network Rail. They have been a Verify Patron Member since February 2002 and following their recent renewal have now been assessed through the scheme twice, achieving results of over 75% in all 6 categories. A recent merger with Adler and Allan Ltd has further augmented the organisation as a market leader.

Verify Patron Membership

IWJS was one of the first organisations to join Verify at Patron Membership level and have always been keen to represent the smaller organisations participating in the scheme. Mike Pirrie, IWJS Commercial Manager, says "Patron Membership gives us the ability to have a major input as a contractor into this significant SHEQ assessment scheme, and to be involved with other like-minded utilities and patron members to ensure we 'get things right' in this industry". Following a successful year as Chairman, Mike Pirrie is currently Deputy Chairman of the Verify User Group and IWJS has utilised Verify to assess their own contractors, through both the Standard and Small Contractor schemes. The User Group now consists of 50 utilities and patron members who meet every quarter.

Verify Insurance

It was IWJS who first realised the considerable benefit their in-depth Verify assessment could have to lower their insurance premiums. Upon renewal of their insurance, their brokers considered IWJS' work as 'high-risk', thus resulting in very high premiums. IWJS used their completed Verify reports to demonstrate the merit of their management systems; that their work, although in a high-hazard industry, was in fact proven to be low-risk. They were consequently moved to the low-risk category and as a result Achilles have secured an association with Morgan Law Ltd to enable other Verify assessed contractors the same opportunities based on their completed reports.

About the Verify Scheme

Verify enables the utility and patron member subscribers to ensure their contractors adhere to SHEQ regulations and reach the set Verify assessment standard. The completed assessment reports are presented via Achilles.com and are directly linked to the contractor's UVDB profile.

For further information about Verify, please contact:

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Why Verify?



Mike Pirrie, Commercial Manager of IWJS Ltd says:

"Verify is an up and coming part of our lives, and if we as contractors do not encompass all of its attributes we will be 'dead in the water'."

The Verify Scheme also offers further real benefits to contractors including:

- Supply Chain Efficiencies
- Demonstrable compliance to SHEQ
- Credibility in the market place
- Independent assessment and benchmarking - driving continuous improvement in the supply chain

Verify Patron and Utility membership gives organisations the unique opportunity to work alongside their customers, contractors, partners and piers to ensure effective growth and development of this industry contractor assessment scheme.