

Achilles fast facts

2010

Achilles is one of the world's leading managers of supplier information. Our range of web-based services: identify, qualify, evaluate and monitor suppliers on behalf of buyers worldwide. Achilles builds unique communities spanning a wide range of industry sectors, so that organisations can manage their supply chains effectively, reduce risk and increase data quality and consistency.

Achilles has
20 years'
of experience

Head office in
the **UK**

580
employees
worldwide

Group turnover
(2010) **£38m**

700⁺
of the **world's**
largest
companies



Achilles has **22**
global operations

Argentina / Australia / Brazil / Chile / Colombia / Denmark / Germany /
Hong Kong / Ireland / Italy / Kazakhstan / Mexico / Netherlands / Nigeria /
Norway / Peru / Portugal / Slovakia / Spain / Sweden / UK / USA

55,000 suppliers
32 communities

services for professional procurement
be better informed, **make better decisions**



Our sectors - serving industry sectors worldwide

construction

- Norway
- Spain
- UK

ict

- Global

mining

- Chile
- Colombia
- Italy
- Spain

oil & gas

- Argentina
- Colombia
- Denmark
- Kazakhstan
- Netherlands
- Nigeria
- Norway
- UK

public sector

- Ireland
- Spain

service industries

- UK

transport

- Germany
- Norway
- Slovakia
- Spain
- Sweden
- UK

utilities

- Argentina
- Australia
- Brazil
- Chile
- Colombia
- Denmark
- Germany
- Hong Kong
- Ireland
- Italy
- Norway
- Peru
- Portugal
- Slovakia
- Spain
- Sweden
- UK
- USA

What we do

Achilles' online procurement services encompass everything from – finding and selecting potential suppliers, through to pre-qualifying, evaluating, auditing and monitoring – to provide buyers with the highest quality searchable data about suppliers and contractors.

SMS - Supplier Management Service

SMS is a pre-qualification service used by buyers to source and select suppliers with the required standards and services. Information on each supplier is collated, verified and maintained by Achilles, and is available to all buyers registered online within that community.

TSMS - Total Supplier Management Solution

TSMS gives procurement teams a complete view of supply chain risk, whilst validating and maintaining information about all suppliers, regardless of size in one central location.

Audit and Assessment Services

Audit and Assessment Services assess a supplier's capability, competence and compliance within agreed parameters. These can include industry standards, recognised best practice or country-specific laws. All Achilles auditors are lead assessor qualified.

Our values

Underpinning Achilles' activities are three core values. We aim to be:

Collaborative – bringing communities together, creating strong global networks.

Insightful – providing organisations with accurate and up-to-date information.

Neutral – delivering equal treatment and objectivity for buyers and suppliers globally.

The services offered by Achilles are scalable and lend themselves to adaptation to any sector or geographical region.

Our customers – Over 70, Fortune 500 companies

- | | | |
|-----------------------|--------------------|------------------------------|
| ■ Anglo American | ■ Edison | ■ Posten Norge |
| ■ BG International | ■ EDP | ■ Repsol |
| ■ BHP | ■ ENBW | ■ Rheinbahn |
| ■ Bovis | ■ Endesa | ■ RWE |
| ■ BP | ■ Enel | ■ Scottish & Southern Energy |
| ■ Centrica Energy | ■ ExxonMobil | ■ Shell |
| ■ Cepsa | ■ GasNaturalFenosa | ■ Skanska |
| ■ Chevron | ■ Hewlett Packard | ■ Statkraft |
| ■ CLP | ■ Holcim | ■ Statoil |
| ■ Codelco | ■ Iberdrola | ■ Telefonica S.A. |
| ■ ConocoPhillips | ■ IBM | ■ Total |
| ■ Deutsche Telekom AG | ■ National Grid | ■ Unilever |
| ■ E.ON | ■ Network Rail | ■ Vattenfall |
| ■ Ecopetrol | ■ Nipex | ■ Western Power |
| ■ EDF Energy | ■ Nokia Group | |

Achilles in 2 minutes



For a quick overview of Achilles, please visit:

www.achilles.com/2minutes

In the news...

> FAS Factory Assessment Services

A new service for on-site validation of a supplier's capability, competency and compliance.

> Carbon Reduction gets official stamp to go

The Environment Agency approval on the Achilles CarbonReduction service (CEMARS) greenhouse gas scheme as an early action metric in the CRC Energy Efficiency Scheme.



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